NBG's Case Study: A Journey to Secure Collaboration

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Agenda

- ▫ Introduction

- ▫ NBG's Case Study

- ▫ Conclusion

Introduction

Top Challenge for Digital Transformation

		Very Important	Somewhat Important
🌐	Changing company culture	**63%**	34%
🧊	Thinking beyond a "campaign mentality" in digital strategy efforts	**59%**	32%
🤝	Cooperation between departments and team silos	**56%**	39%
👥	Resources (people, technologies, expertise) and budget allocation	**56%**	39%
🗣	Understanding behavior or impact of new connected customer	**53%**	42%

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Top Technology Shifts

Legacy Enterprise Technology Landscape

On-Premises Data Centers

Underexploited Corporate Data Silos

Monolithic Enterprise Apps

Complex, Fragmented User Experiences for Desktops

Business Intelligence

Traditional Business Models

Hierarchical Org Structure

Single or Bi Modal IT

Change — Forced by Disruption or via Pro-Active Transformation

Next Generation Enterprise Technology Landscape

Cloud

Open Data Flows with Business Models

APIs & #IoT

Omnichannel Apps Created With Partners

Mobile-First Integrated "Easy" UXs
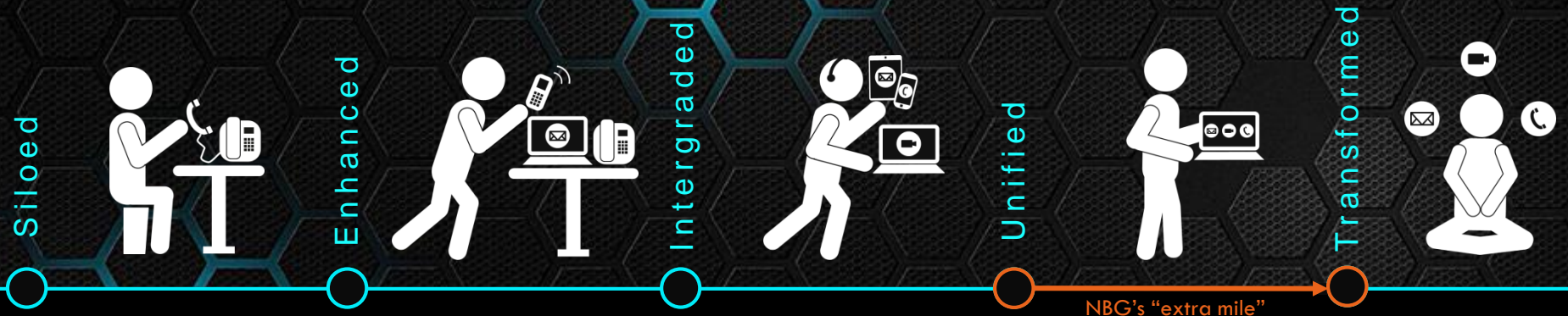
Big Data Analytics & Machine Learning

Digital Business Models

Networked Org Structure

Tri+Modal IT

UCC Lifecycle

Your journey to *Unified Communication and Collaboration (UCC)* starts here!

Siloed

Enhanced

Intergraded

Unified

Transformed

NBG's "extra mile"

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National Bank of Greece

The Beginning …
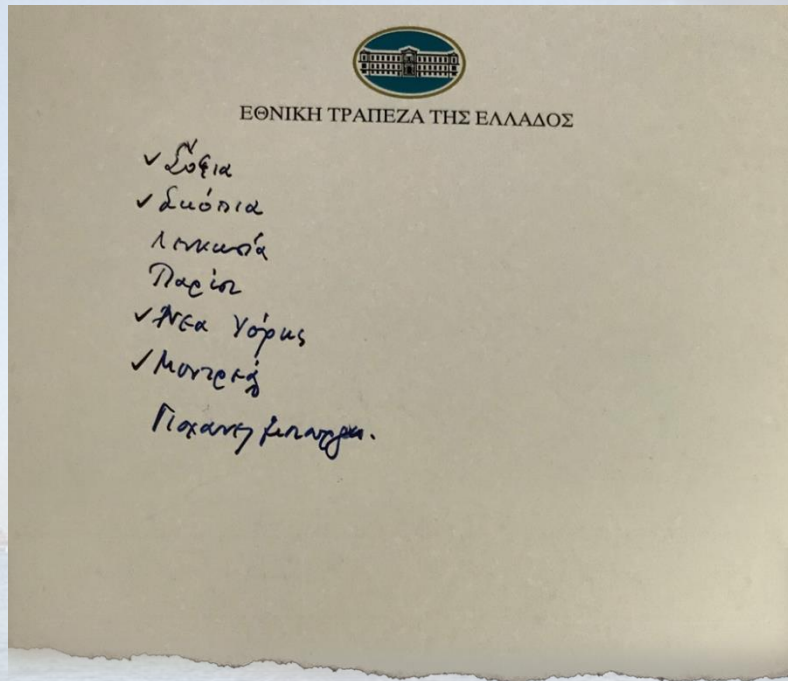
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NBG's Infrastructure

Cisco Telepresence

Cisco Contact Center Express

Cisco Jabber and Security

2003 — 2006 — 2009 — 2010 — 2012 — 2017

Tandberg Video Conference

Cisco IPT

Cisco WebEx on-premises
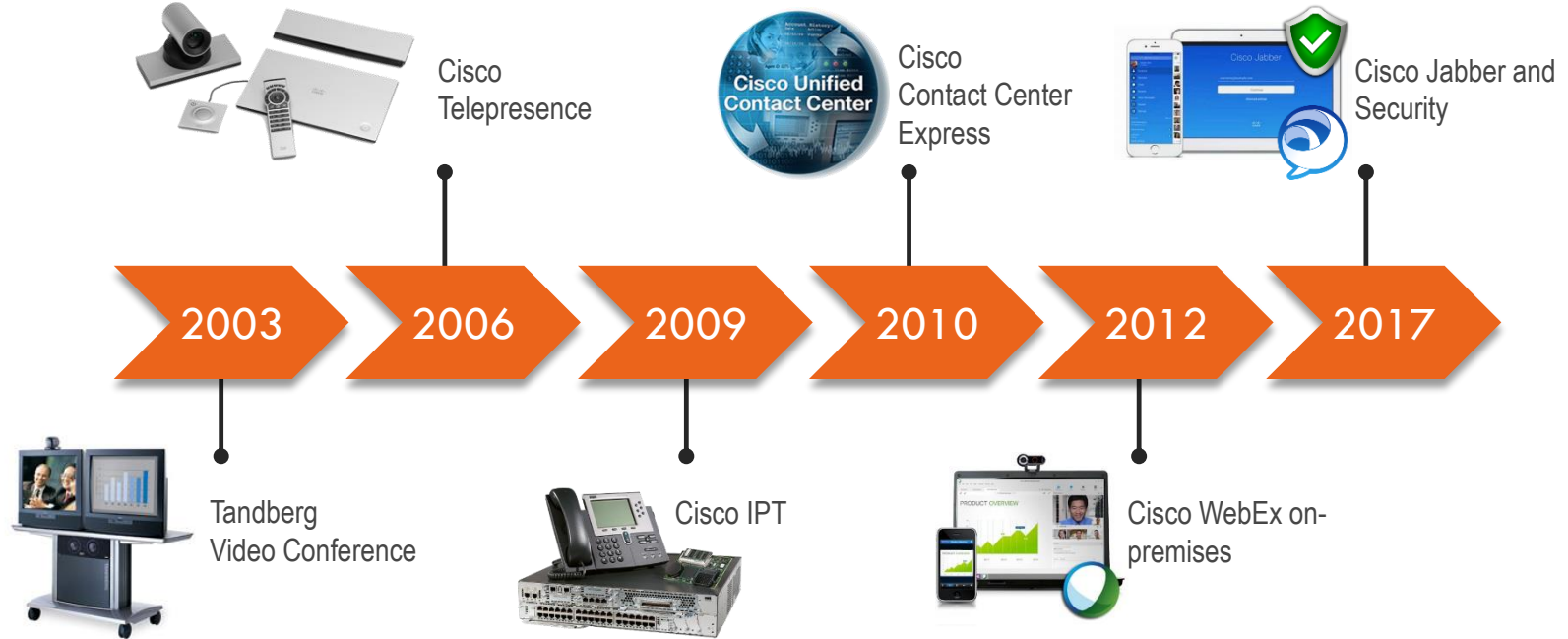
Business Challenges

The final part of the journey …

- Enable Cisco Jabber technology for IM&Presence, audio, video, Mobile Remote Access (MRA)

- Build one IP Telephony system (One Cluster with full redundancy)

- Integration with the Active Directory and consolidation of all local users (15K)

- Expansion of the Security in all on-net calls

- CUCM Scripting to automate daily business tasks

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Benefits

- Cost Reduction and Performance Improvement

- Improved staff collaboration and productivity

- Facilitate consistent communications and collaboration

- Collaborate Anywhere, on Any device, any time

- Secure Collaboration

- Streamlined administration with a unified management

Conclusion

Space Hellas and Cisco Can show the Way

Let us Lead You

Why Choose Space Hellas

- System Integrator, Value-Added Solution and Service Provider

- Specialized in Telecommunications, IT and Security

- Over 30 Years of Operations and Sustainable Growth

- 310 Specialized Employees - over 600 Certifications - Accreditations

- Turnover: €59.7 million (2017)

- Listed on the Athens Stock Exchange since 2000

- Certified according to ISO9001:2015 . ISO/IEC27001:2013   ISO14001:2004 . OHSAS18001:2007

- Accreditation: National. EU. NATO Secret

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Space Hellas Offering

Telecoms & Networking · IT Solutions · Global Connectivity · Security Systems · Information Security & Compliance · Mobile Telephony · Apps & Systems Software · AV & Multimedia · Infrastructure · R&D

Why Choose Cisco

- Market Leader

- Full range of products

- Top quality

- High level of support

- Innovation & Development

Thank you and always remember

TRUST,

Takes years to build,
seconds to break and
forever to repair…

Space Hellas is your trusted partner

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